What’s new WINTER 2017

VIVE
Simple and scalable lighting control

Flexible control every step of the way

What’s new

## Commercial

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**Quantum 3.2**

**Available Now for early adopters**
Full availability July 2017

**What are the major new features?**
**Fixture level control and monitoring from a graphical floorplan**
- Easily control lights from a graphical floorplan.
- Zoom out to control an entire area, or zoom in to control individual lights.
- Improve occupant comfort and productivity, and meet occupant’s preferences by trimming the brightness level for individual lights.

**Space utilization reports**
- Track how often spaces are utilized and make better and faster decisions on re-purposing under-utilized spaces or adding more real estate.
- Adjust building operations (e.g. cleaning crew schedules) based on when spaces are occupied.

**The opportunity**
- The need to continuously improve occupant comfort and productivity via lighting controls.
- The need to display and understand space utilization and identify potential efficiencies.
- The need to more quickly identify, troubleshoot, and solve issues that unexpectedly pop up, saving time and money.

**Why were these features added?**
- To help facility/property managers enhance occupant comfort and productivity through personalized lighting control.
- To provide more granular control/monitoring to quickly identify and resolve issues.

**How will this solution help my business?**
- **Lighting designers** — Set the brightness level for individual lights from an intuitive graphical floor plan to realize the vision of the lighting design.
- **Property managers/campus managers** — Make smarter decisions using occupancy information to maximize real estate utilization.
  - Provide enough space to keep occupants comfortable.
  - Attract and retain clients by enabling them to provide personalized lighting experiences, even in shared spaces.
- **Facility managers** — Easily meet occupant preferences by providing just the right amount of desired light, even in shared spaces.
  - Optimize building operations by scheduling activities based on occupancy.
  - Quickly identify and fix Hyperion shades issues.

**Easy Hyperion troubleshooting**
- Troubleshooting wizard for managing Hyperion automated solar adaptive shades.
- Uses a smart algorithm to identify the problem and provide recommendations.

**Why?**
Quickly respond to problems and make maximum use of Hyperion automated solar and adaptive shades.

**Floor-plan based programming and reconfiguration**
- Easily re-group and re-zone fixtures.
- Add/remove or replace wired/wireless sensors and keypads.
- Make advanced programming changes.

**Why?**
Offer an easy and intuitive floor-plan-based navigation across Quantum Vue and Q-Design.
Quantum 3.3

Available Now

**What are the major new features?**

**Simple integration and control of tunable white LED fixtures.**
- Take advantage of the intuitive control interface in Quantum Vue to easily create any desired environment within a space by quickly adjusting the color temperature of the light source.
- Achieve the perfect color temperature for your space on a predefined schedule, on an individual fixture basis, or as a group with user-defined presets.

**Why were these features added?**
- To provide facility managers with an additional level of control that allows them to further enhance both a building's performance and occupant comfort and productivity.
- To immerse occupants in a more natural environment by simulating changes in natural sunlight throughout the day.
- To empower designers with the ability to vary the warmth and coolness of the white light to highlight and enhance the beauty of a space.

**How will this solution help my business?**
- **Lighting Designers** – Future proof your designs with customizable color temperature that allows your lighting to evolve with the space to create a vibrant and dynamic atmosphere.
- **Facility Managers** – Provide a premium experience for your occupants by tailoring your environment to their needs.

**The opportunity**

The need for easy and dynamic building control for creating an outstanding experience for occupants while enhancing space aesthetics.

**Simple Tunable White Solution**

Incorporate white tuning into a larger Quantum system, or create a simple standalone solution using EcoSystem integration.

**The opportunity**

The need for easy and dynamic building control for creating an outstanding experience for occupants while enhancing space aesthetics.

**How will this solution help my business?**

- **Lighting Designers** – Future proof your designs with customizable color temperature that allows your lighting to evolve with the space to create a vibrant and dynamic atmosphere.
- **Facility Managers** – Provide a premium experience for your occupants by tailoring your environment to their needs.

**Why?**

Effortlessly specify, install, and setup a fully tested and compatible tunable white solution with LED modules specifically designed for the Quantum system.

**Lutron and Lumenetix work together to optimize tunable white control integration**
- Lumenetix LED modules with built-in EcoSystem capability ensure high-quality tunable white performance and seamless integration with the Quantum system.
Vive — Simple, scalable wireless lighting control

The opportunity
• Existing building retrofits remain a large area of growth for the lighting control industry, and new energy codes require the implementation of lighting controls more than ever before
• Wireless technology significantly reduces the challenges, risks, and labor costs associated with adding lighting control to existing buildings

Shipping Now
Simple and flexible every step of the way
Introducing a revolutionary wireless lighting control solution for new and existing commercial buildings

What does it do?
Connects all of Lutron’s wireless, energy-saving devices. Use any smart device to:
— Manage automated demand response
— Monitor energy usage
— Integrate Building Management Systems
— Schedule timeclock events

What are the features and benefits?
• Flexibility of the system allows you to design the building to meet your needs
  — The same suite of products allows you to design a simple single room solution or a fully integrated lighting management system
  — Multiple control options — combine individual fixture control and area control and easily match controls to any fixture package
  — Expand at any time – add control options, add new areas, easily upgrade software to add new features
  — Meet all of the latest energy codes and standards
• Less wiring reduces labor by 70%, and wireless technology makes setup as simple as pushing a button or using your smart device
• Monitor, adjust, and manage your system from any smart device to maximize your building’s energy savings and occupant comfort

How will this solution help my business?
• Electrical Contractors/ESCOs
  — Easy to sell, design, and program themselves
  — Reduce labor costs with less wiring and simple wireless setup via any smart device
  — Eliminate callbacks with Lutron’s proven reliability
• Specifiers
  — Easily design any space using our suite of control products
• Facility Managers
  — Manage your system with our intuitive smart device interface
  — Minimize down time when expanding the system – wireless controls install quickly and are easily set up
  — Integrate with other building systems easily through BACnet protocol
Vive set up support

Flexible, scalable support options to meet your needs

Choose the right mix of support services.

Vive is designed to make installation and setup easy, but if you're looking for some extra peace of mind, you can purchase Lutron Services in flexible blocks of time to provide just the right amount of support. Choose between remote and onsite support and 4 or 8 hour blocks.

Why did Lutron develop these Setup Support Blocks of Time?

Customers are looking for support from Lutron in setting up their systems, but don't always need full-scope startup. For example, they may need training, or may have risky jobs with tight timelines.

What is the purpose?

Setup Support Blocks are used to support the system setup process. Technicians will guide customers through choosing the best use of time to ensure unique customer goals are met.

The opportunity

Customers who want Vive on a job, whether they plan to install it themselves or need full Lutron support

What are the benefits?

- Schedule time with Lutron Service Technicians to provide training, walk you through setup for a specific project area, answer any other questions you have, or help finish setup by closing punch list items
- Choose from remote (online or phone-based) setup support, or have a Lutron Service Technician come to your job site
- Choose 4 or 8 hour blocks; schedule the blocks when you need them throughout the project

How will this solution help my business?

Setup Support Blocks of time allow for you to provide service support to customers who want it without requiring full-scope startup. This is an economical way for you to add service to a project that might not otherwise have had it.

Services

Lutron offers a broad portfolio of services to support you from initial design through implementation, ongoing management, and continual improvement of your lighting/shade control systems.

If you prefer, the Lutron Services Team can execute the full system setup. Both remote and onsite setup services are available for Vive. Remote startup is generally a lower cost option and requires less lead time.

Available Now

Vive system warranties

Flexible, scalable support options to meet your needs

Enhanced Warranties and Technology Support Plans

Many systems that require the benefits of Enhanced Warranties and Technology Support Plans may be set up without a Lutron Technician; with Vive, purchasing those options without full-scope startup is possible.

What are the benefits?

- Multi-year coverage
- Enhanced Warranties and Technology Support plans:
  - Multi-year diagnostic labor with guaranteed response time (72 hours with a Gold Plan or 24 hours with a Platinum Plan)
  - Preventive Maintenance Visits to protect the system, provide customer support, and lengthen the life of the assets

Why did Lutron develop these warranties?

Lutron prides itself on providing quality. To back this up, we’re offering a 5-year parts warranty.

Many systems that require the benefits of Enhanced Warranties and Technology Support Plans are also available for Vive with or without full-scope startup purchased.

What is the purpose?

To offer competitive warranty options that can be tailored to the needs of each customer.

The opportunity

Leverage the 5-year parts warranty in selling Vive systems. Customers who would benefit from response time (e.g. retail, hospitality, life-safety spaces) or preventive maintenance are candidates for Enhanced Warranties and Technology Support Plans

What are the benefits?

- Multi-year coverage
- Enhanced Warranties and Technology Support plans:
  - Multi-year diagnostic labor with guaranteed response time (72 hours with a Gold Plan or 24 hours with a Platinum Plan)
  - Preventive Maintenance Visits to protect the system, provide customer support, and lengthen the life of the assets

How will this solution help my business?

Many customers find value in warranties and protection plans, but don’t want to purchase full-scope startup.

Available Now
Palladiom QS keypad

Why did Lutron develop this product?
To maintain our leadership position in world-class product design and expand our architectural control options for design-conscious customers.

What does it do?
This global family of customizable wired QS keypads controls lights, shades/drapes, and HVAC; and works with HomeWorks QS, Quantum, and the new myRoom hospitality guestroom solutions.

What are the features and benefits?
- Provides subtle elegance with architectural design
- Customizable button layout and programming accommodates virtually any function
- Available in U.S.-style (rectangular) or international-style (square) wallplate aesthetic
- Buttons and wallplates are made from the same material — plastic, glass, or metal — for a coordinated aesthetic
- Large, tactile buttons with backlit, engraved text are easy to find and operate
- Dynamic Backlighting Management adjusts the backlight brightness to fit any ambient light level
- Field-replaceable buttons allow for customization in the field
- Available in a variety of aesthetic options to suit a wide variety of applications

How will this solution help my business?
- Architects, Lighting Designers, and Interior Designers — Palladiom QS keypads provide a beautiful architectural aesthetic with a sleek minimalist design to complement any décor
- Hotel Brands and Owners — Combine with a Palladiom QS thermostat (see page 14) and the myRoom plus and prime solution (see page 36) to create a memorable guest experience with elegant, intuitive controls. Global availability provides a familiar experience at every property.

Ideal for:
- High-end residences and MDUs,
- 4- and 5-star hotel guestrooms,
- High-end commercial applications such as restaurants and retail spaces, ballrooms, and conference rooms

Colors and Finishes
Available in a wide variety of colors and finishes (sampling below) to complement any décor.

* Quantum version 3.1 is required for Palladiom to work in Quantum systems.
Palladiom QS thermostat

What are the features and benefits?
- Coordinates aesthetically with Palladiom QS keypad design for a beautiful installation
- Large screen is easy to read
- °C | °F button on the unit allows for easy accessibility to a global audience
- Reinforced, tamper-resistant PIR occupancy sensor uses XCT technology
- Multiple fan coil unit controller options provide greater flexibility for a wide variety of HVAC options
- Large, tactile buttons with backlit text are easy to find and use
- Dynamic Backlighting Management adjusts the backlight brightness to fit any ambient light level

How will this solution help my business?
- Architects, Lighting Designers, and Interior Designers — Palladiom QS thermostats provide a beautiful architectural aesthetic with a sleek, minimalist design to complement any décor
- Hotel Brands and Owners — Combine with a Palladiom QS keypad (see page 12) and the myRoom plus or prime solution (see page 36) to create a memorable guest experience with elegant, intuitive controls. Global availability provides a familiar experience at every property

Ideal for: myRoom plus and prime solutions — targeting 4- and 5-star hotel rooms

Why did Lutron develop this product?
To offer a matching aesthetic to the Palladiom QS keypad (see page 12), for a coordinated guestroom installation

What does it do?
Measures temperature, occupancy, and humidity for myRoom plus and prime guestroom solutions, and works with external HVAC control unit to heat or cool the room.

The opportunity
- This sleek and intuitive thermostat marries function and design, making it perfect for 4- and 5-star hotel guestrooms
- Guestroom thermostats are always required in the room, yet are typically not aesthetically appealing
- Ideal solutions provide options that coordinate aesthetically with the other controls in the space

Colors and Finishes
Available in a wide variety of colors and finishes (sampling below) to complement any décor.

* Quantum version 3.1 is required for Palladiom to work in Quantum systems.
GRAFIK T

Why did Lutron develop this product?

To revolutionize the way people think about dimming by innovating with a full family of simple, beautiful, and intuitive touch controls that elevate the user experience.

What does it do?

- **Dimmers control the following load types:**
  - 250 W of dimmable, screw-in LEDs
  - 400 W of Lutron Hi-lume, A-Series LTE LED drivers (10 maximum)
  - 500 W of ELV
  - 600 W of incandescent/halogen
  - 400 VA of MLV
  - Switches control the following load types:
    - 5 A of general lighting loads
    - 3 A, 1/10 HP motor

What are the features and benefits?

- **Easy-to-use touch control**
- **A solution for any project/load type**
  - Phase selectable dimmers are ideal for a variety of today’s LED loads, as well as loads requiring LED drivers
  - QS slider controls all load types for wired system applications, whole floor or building systems (Quantum), and large home systems (HomeWorks QS)
  - C•L dimmer and switch work well for single room applications, such as bedrooms, bathrooms, executive offices, and classrooms

Advanced technology

- Phase selectable dimmer provides ability to select and lock dimming phase for optimal dimming performance
- Clear Connect RF technology provides reliable RF communication with Lutron’s complete line of GRAFIK T controls, including those with Architectural Metal wallplates
- C•L technology provides high-performance dimming and compatibility with the broadest range of dimmable screw-in LEDs

How will this solution help my business?

The clean, intuitive design of GRAFIK T and its effortless operation elevate the user experience, setting a new standard for lighting control. No knobs, sliders, or buttons, just touch.

Ideal for:

- Class A offices, upscale restaurants, higher education applications, modern residences, and urban apartment complexes

The opportunity

- A demand for intuitive controls with a modern design in commercial and residential applications
- Projects that require flexible lighting controls and superior control of a broad range of LEDs
- Retrofit applications (innovative Clear Connect wireless technology provides robust, reliable communication)

Colors and finishes

Available in a wide variety of colors and finishes (sampling below) to complement any décor

- Clear Glass: CWH
- White: WH
- Satin Brass: SB
- Black: BL

Phase selectable dimmer

Compatible with:
- Energi TriPak
- RadioRA 2*
- HomeWorks QS

QS slider†

Compatible with:
- Quantum
- HomeWorks QS

Multi-button hybrid keypads**

Compatible with:
- RadioRA 2*
- HomeWorks QS

Multi-button hybrid keypads**

Compatible with:
- RadioRA 2*
- HomeWorks QS

* GRAFIK T available for RadioRA 2 inclusive software only.
† Quantum version 3.1 is required for GRAFIK T QS slider to work in Quantum systems.
** GRAFIK T keypads are not available in metal finishes.
New Architectural accessories

The opportunity
High-end commercial spaces, guestrooms, and residential spaces often need accessories that can coordinate and gang with lighting controls

What are the features and benefits?
• Coordinated, aesthetically stylish accessories provide ganging options for Palladiom keypads and GRAFIK T
• Tamper-resistant, duplex 15 A receptacle with dual USB provides the convenience of two additional USB charging locations in the same outlet/gang

How will these solutions help my business?
• Architects, Lighting Designers, and Interiors Designers — These accessories provide a beautiful architectural aesthetic with a sleek, minimalistic design to complement any décor
• Hotel Brands and Owners — Combine with Palladiom and GRAFIK T solutions to create a memorable guest experience with elegant, intuitive controls

Ideal for: High-end residences and MDUs, 4- and 5-star hotel guestrooms, high-end commercial applications such as restaurants and retail spaces, ballrooms, and conference rooms

Shipping Now
15 A and 20 A Receptacles,
15 A USB Receptacle

Why did Lutron develop these products?
• To provide a coordinated aesthetic that complements Palladiom and GRAFIK T controls
• To offer customers ganging options that integrate with Palladiom and GRAFIK T controls
• To meet code requirements with Palladiom and GRAFIK T ganging options

What do they do?
Meet code in a variety of spaces: choose from 15 A and 20 A tamper-resistant duplex receptacles, including USB options

15 A Receptacle
20 A Receptacle

Palladiom and GRAFIK T accessories
Available in Architectural Matte plastics, white, glass, and metal finishes (sampling below).

Black Plastic
Satin Brass
Satin Nickel
BL
SB
SN

15 A USB Receptacle
15 A and 20 A Receptacles,
15 A USB Receptacle
Performance Shading Program

Why did Lutron develop this program?
To change the way shades and fabric are specified in commercial spaces based on the ideal balance of performance and aesthetics.

What does this program do?
Recommends solar screen fabrics for an optimal balance of glare reduction, daylight autonomy, and view preservation without sacrificing aesthetics.

What are the features and benefits?
Performance Shading Advisor
An innovative new web tool that makes the complex process of selecting shading fabrics based on multiple performance priorities and aesthetics easy.
- Enter project-specific inputs for a selection of optimal fabric results that maximize shading system performance
- Search and filter fabrics by priorities
- Access comprehensive fabric specifications
- Save projects, store fabrics, and even order fabric samples
- Output generated: Performance reports and CSI specifications
- Download product and system drawings and specifications

THEIA Performance Specification
The industry’s first fabric manufacturing specification that ensures the performance properties of openness factor and visual transmittance are tightly controlled in order to accurately predict daylighting preference and meet the design intent of a space. Solar screens that comply with the specification requirements are branded as THEIA compliant fabrics.

Performance Shading Solutions binder
Comprehensive and easy-to-use binder guides users to the fabrics for their specific needs.
- Features the Performance Fabric collection organized into four easy-to-use decks specifically designed to meet the performance needs of the commercial market
- Includes high-running Lutron commercial solar screen fabrics along with the new THEIA compliant spec grade fabrics and sustainable fabrics
- Also includes brochure explaining the program and directing customers to the Performance Shading Advisor website, to help them select optimal fabrics based on their specific project parameters

Available Now

This program includes:
- Performance Shading Advisor website featuring the new Fabric Wizard: PerformanceShadingAdvisor.com
- THEIA Performance Specification
- Performance Shading Solutions binder, including the Performance Fabric Collection and THEIA compliant fabrics

The opportunity
Today, fabrics are specified on aesthetics alone. However, proper fabric selection is a key element to creating a space with maximized daylight autonomy, minimal glare, and optimal occupant comfort.
**Sivoia QS smart panel**

**What are the features and benefits?**
• 10 NEC Class 2/PELV power supply outputs capable of operating Sivoia QS or Contract Roller shades, drapery drive units, keypads, and accessories
• Backwards compatible with all existing Lutron shade drive units
• Contains power supplies compliant with U.S. Department of Energy Efficiency Level VI
• No replaceable fuses required for overload/miswire protection, reducing maintenance costs
• Simple wiring topology to connect QS communication between shades and other system components
• Smart diagnostics verify system communication and reduce installation time
• Easy system testing with manual override buttons for shades and lighting
• 10lbs lighter than its predecessor, ultimately lowering potential installation labor costs

**How will this solution help my business?**
• Architect Specifiers — Easily specify a comprehensive solution that is guaranteed to meet newer, stricter energy codes for external power supplies
• Electrical Contractors/ESCOs — Reduce labor costs with easy wiring, a lighter frame, and quick diagnostics

**Why did Lutron develop this product?**
To help customers comply with the U.S. Department of Energy Efficiency Level VI Standard, the most stringent energy efficiency standard in the U.S.

**What does this product do?**
The smart panel provides power and communication to connected system devices and interfaces, such as Sivoia QS and Contract Roller: QS and QS Wireless shades motorized window treatments.

**Shipping now**

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**Armstrong-compatible shade pocket**

**The opportunity**
Meet newly updated energy codes with a reliable, simple, and smart external power supply solution for Lutron shades

**What are the features and benefits?**
• Easy to specify using the Performance Shading Advisor
• Installs 12 times faster than drywall pockets, and twice as fast as traditional pockets
• Integrates with the AXIOM Building Perimeter system and with drywall and acoustical suspension systems, like no other pocket can, for perfect fit and finish
• Engineered specifically for Lutron Contract Roller QS & QS Wireless shades and designed with an integral sub-bracket and wire harness, to make Lutron shade installation easier
• Seismic code compliant
• Reduces risk and trade coordination between ceiling and shade contractor

**How will this solution help my business?**
• Architects and Designers — The collaboration between Lutron and Armstrong has created an easy-to-specify solution with superior aesthetics and performance
• General Contractors — This solution reduces risk and guesswork in integrating ceiling and shading systems, and it installs fast and easy

**Why did Lutron and Armstrong collaborate on this product?**
To provide an integrated shade pocket that simplifies shade installation and reduces cost, while offering a clean, finished aesthetic

**What does it do?**
This pre-engineered solution uses integrated sub-branches to make shade installation easier, eliminating guesswork and installing as part of a complete ceiling solution, ultimately reducing time, material, and labor.

**Shipping Now**

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To provide an integrated shade pocket that simplifies shade installation and reduces cost, while offering a clean, finished aesthetic

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**What does it do?**
This pre-engineered solution uses integrated sub-branches to make shade installation easier, eliminating guesswork and installing as part of a complete ceiling solution, ultimately reducing time, material, and labor.

**The opportunity**
Reduce the time and cost needed to install Lutron Contract Roller motorized shades while preserving the aesthetic demands of the space
Contract Roller Shade

Available Now

Why did Lutron develop this product?
To become the leading provider of commercial shades

What does it do?
Lutron Contract Roller shading solutions ensure design consistency throughout a building and feature Lutron’s super quality, service, and delivery. Along with the right performance fabric, Lutron Contract Roller solutions reduce glare, maximize daylight, preserve view, and enhance design.

What are the features and benefits?
• Available with different configuration options, accessories, and hundreds of fabrics to choose from
• Available for any fabric within the Performance Fabric Collection, including THEIA compliant fabrics
• Consistent top treatments, trim and hembar options across the entire line
• Manual
  – New manual roller shades provide a simple solution that is high quality and commercial grade
  – Lutron manufactured finished shades have aluminum tubes to prevent rust stains on the fabric
  – Symmetrical light gaps
• Motorized
  – Intelligent Hembar Alignment
  – New low voltage, QS Wired, and QS Wireless motorized roller shade drives
  – Can couple up to six inline shades with a single EDU
  – Symmetrical light gaps

How will this solution help my business?
Easily specify and configure a total solution that seamlessly integrates the right fabric and the appropriate shade control for every space in the building.

The opportunity
Commercial jobs that we would not have previously won, including new construction or renovation jobs that want manual roller shades. Having a conversation about manual shades gives us the opportunity to upsell part or all of the job to motorized shades. Or, when a project is value engineered, we still have solutions to meet the project’s budget

Lutron Contract Roller: QS Wired or QS Wireless
Lutron Contract Roller: Manual
Hi-lume Premier 0.1% 96 W voltage driver with EcoSystem

The opportunity
- Ambient cove and under cabinet lighting in any space
- Cove lighting that is switching from fluorescents to LEDs (you now have a solution for superior dimming performance)

Why did Lutron develop this product?
To control up to 96 W of LED tape lighting and LED cove lights in a Lutron system with Hi-lume dimming

What does it do?
Dims up to 96 W of LED strip lighting for coves, under cabinet, stairway, and building exterior applications

What are the features and benefits?
- Smooth, flicker-free dimming down to 0.1% with Soft-on, Fade-to-Black for an incandescent-like experience (EcoSystem only)
- UL Listed for simple, code-compliant contractor installation
- Remote mount up to 100’ away in a convenient location
- Works with a wide variety of 24VDC LED tape, cove, and linear lighting products
- EcoSystem digital or 3-wire control for ultimate flexibility in local and centralized wiring schemes
- Works with even very light loads for consistent performance
- Add a wireless option
- Designed for commercial and residential applications

How will this solution help my business?
- **Dealers** — Hi-lume Premier LED drivers provide advanced features and clear value, helping to generate more business
  - Lutron Hi-lume Premier LED drivers’ reliability and compatibility reduce the number of “customs,” positively affecting margins
- **Contractors** — Hi-lume Premier LED drivers guarantee compatibility and performance, eliminating mistakes and delays on a job, which reduces callbacks
  - Lutron works with any LED fixture manufacturer to bring reliable, high-performance Hi-lume dimming to the fixtures you choose
- **Specifiers** — Access to application notes and tech support resources when specifying, and if an issue arises
  - Lutron drivers ensure that the specified system will work as advertised
  - Demonstrate value-added services to clients by professionally presenting new ideas and expert knowledge
- **Electrical distributors** — Hi-lume Premier LED drivers provide excellent dimming for voltage applications
  - Stock and sell with their lines of strip and tape LED lights

Ideal for: Open and private offices, conference rooms, auditoriums, classrooms, restaurants, and hospitality. Also great for residential spaces like kitchens and home theaters

Shipping March 2017
Class P LED drivers

**Why did Lutron develop this product?**
- Enable OEMs to add drivers to a fixture cut-sheet in days rather than weeks
- Dramatically reduce the cost of adding drivers to fixture cut-sheets
- To meet the customer need for guaranteed, flicker-free architectural dimming
- To eliminate compatibility issues between the control and the fixture
- To bring 1% dimming and EcoSystem control to LED troffers and linears

**What does it do?**
- Dims LED downlights, troffers, linears, and recessed and pendant lighting down to 1%

**What are the features and benefits?**
- **LED drivers**
  - Smooth, flicker-free dimming down to 1%
  - An incandescent-like dimming experience with Soft-on, Fade-to-Black
  - Meets NEMA inrush standards to eliminate false breaker tripping
  - All drivers are engineered and tested to guarantee compatibility with Lutron controls

- **EcoSystem digital control**
  - Precise light level control
  - Immune to electrical noise that can cause lights to flicker at low levels
  - Control individual or groups of fixtures
  - Report power usage and failures
  - Repurpose your space without rewiring

**How will this solution help my business?**
- Lutron works with any LED fixture manufacturer to bring reliable, high-performance Hi-lume dimming to the fixtures you choose.
  - Quickly find fixtures that use this driver on the Lutron High-Performance Fixture list at lutron.com/findafixture
  - Find OEM Advantage Program partners who offer troffer fixtures at lutron.com/OEM
- Use EcoSystem to layer all energy-saving strategies — such as daylight harvesting, occupant sensing, high-end trim, and load shed — to maximize energy savings in any space without compromising the user experience.

**Ideal for:** Open and private offices, conference rooms, auditoriums, classrooms, restaurants, and hospitality. Also great for residential spaces such as kitchens and home theaters

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**Improved phase control LED drivers**

**Why did Lutron develop this product?**
- To meet Title 24 requirements
- To meet Energy Star 2.0 requirements
- To bring high-performance phase control into the residential market
- To enable compatibility with a wider range of Lutron controls

**What does it do?**
- Provides market leading phase control for LED downlights, troffers, linears, and pendant lighting down to 1%

**What are the features and benefits?**
- Smooth, flicker-free, phase control dimming down to 1%
- Meets NEMA inrush standards to eliminate false breaker tripping
- All drivers are engineered and tested to guarantee compatibility with Lutron controls
- All drivers come with a standard 5-year warranty that can be extended to 10 years on OEM advantage partner fixtures

**How will this solution help my business?**
- Lutron works with any LED fixture manufacturer to bring reliable, high-performance Hi-lume dimming to the fixtures you choose.
  - Quickly find fixtures that use this driver on the Lutron High-Performance Fixture List lutron.com/findafixture
  - Find OEM Advantage Program partner fixtures at lutron.com/OEM
- Phase control is a great option for retrofit or existing installations looking to upgrade from ballasts to LEDs

**Ideal for:** Residential and retrofit
High-Performance LED Fixture List

Why did Lutron develop this tool?
To accelerate specification by providing an easy-to-filter list of fixtures using Lutron LED drivers.

What does this tool do?
This web-based tool helps specifiers and lighting designers find fixtures that use Lutron LED drivers or chips. This tool eliminates the need to comb through specification sheets on multiple manufacturers’ websites to find the right fixture for the right job.

Available Now

The opportunity
- LED lighting is rapidly becoming the default option for new construction and major renovations.
- There is little standardization in the market, resulting in inconsistent performance, flicker, and control compatibility issues.
- Customers are looking to meet sustainability, energy efficiency, and aesthetic goals. In order to meet those goals, they need a comprehensive list of LED fixtures available with Lutron’s high-performance dimming drivers.

What are the features and benefits?
- Simple user interface makes it easy to find the right fixtures with Lutron LED drivers.
- Nine filters allow you to search fixtures by manufacturer, fixture type, mounting method, lumens, output color temperature, and driver capabilities.
- Over 65,000 fixture entries make it easy to cross-reference fixtures.
- Quickly link to fixture specification sheets provided by the manufacturer.

How will this solution help my business?
This list simplifies the process of selecting fixtures to meet the lighting control and installation needs of the job.

Ideal for:
- New and retrofit construction specifying LED fixtures.

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Ideal for:
- New and retrofit construction specifying LED fixtures.
The opportunity
The need for higher quality service with shorter response times, while providing accurate designs with comprehensive submittal documents for commercial business opportunities

Available NOW
Lutron Designer+ v9.3
Available NOW
Lutron Designer+ v9.4
Available Feb 2017
Lutron Designer+ v10

Ideal for: Any commercial project that requires in-wall occupancy sensors, Energi TriPak, LED drivers, myRoom, GRAFIK Eye, Energi Savr Node, Quantum, and/or Vive

How will this solution help my business?
Lutron Designer+ allows you to provide higher quality, responsive service to your commercial customers. Its graphical interface is intuitive and extremely efficient, so users can be more productive.

Lutron Designer+ v9.3
Available NOW

Why did Lutron develop the v9.3 release?
The v9.3 release extends the capabilities of Canvas View, expands on Designer+ reports, adds support for more devices, and adds important improvements based on user feedback.

What are the major new features?
• Specify Sequence of Operations (SOO) on Canvas View, improving overall efficiency and information output
• Generate myRoom Wiring Verification/Setup Documents supporting system installation
• Filter devices and pricing availability in Designer+ by myLutron authorization
• Custom Devices on Canvas allows take-off of unsupported devices
• Support for additional devices and applications
  - PowPak 20A with CCO for Vive
  - BCI-010 + PHPM-WBX interface support
  - myRoom third-party international accessories
  - myRoom fan unit controllers (SMC5300020401 and FCABACPSS002)
  - New shade smart power panel

What are the benefits?
• Provide “flavors” of Designer+, such as the Vive-only version, to support special programs
• Provide a checklist that ensures that myRoom installations are done properly prior to programming
• Extend functionality in Canvas View to minimize having to switch back to Canvas View to define Sequence of Operations; provide a visual representation of rooms with the same SOO to easily identify common spaces
• Provide support for Lutron’s extensive catalog of commercial devices in a single design/documentation tool
Lutron Designer+ v9.4

Available NOW

Why did Lutron develop the v9.4 release?
To improve support in Designer+ for projects with shades, provide integration with other Lutron tools, add support for new products, and add improvements based on users’ feedback.

What are the major new features?
- Shades drive take-off on Canvas View
- Export Bill of Materials to OQT
- Import Fixture Schedule from the High-Performance Fixture List application
- Updated Fixture Schedule Report
- Consolidate areas with identical hardware in Control Intent report
- Support for International Services
- New devices and applications
  - PP-DV-M and NTRCS-1 momentary switch
  - myRoom 1-Link GCU (processor)
  - myRoom 30 PDU DIN rail power supply
  - PH-PM-PA-277/DV
  - LED Ivalo fixtures
  - DMX license
  - LQSE modules (myRoom)

What are the benefits?
- Specify shade drives in Canvas View, which streamlines defining the overall control system
- Provide accurate quotes by directly exporting BOM to OQT/QTT quoting system
- Leverage the extensive fixture library managed by the High-Performance Fixture List
- Simplify the Control Intent report by minimizing redundant information
- Provide support for Lutron’s extensive catalog of commercial devices in a single design/documentation tool

Lutron Designer+ v10

Available NOW

Why did Lutron develop the v10 release?
To improve support in Designer+ for projects with shades, improve our submittal package, add support for new products, and add improvements based on users’ feedback.

What are the major new features?
- Shade drawing support on Canvas View
  - Support for drawing the drive and coupler locations, and size of the shade
  - Shade Drive Layout report showing window/ façade coverage, drive location, couplers, and shade type
  - Updated shade schedule showing number of panels, approximate panel widths, and fabric selection
  - Automatic validation of shade configurations with myProjects rules
  - Shades schedule transferred to myProjects to collaborate with dealers and for detailed configuration, quoting, and ordering
  - Support for Lutron Receptacles to be assigned to receptacle controllers
  - Grayscale version of Graphical Sequence of Operations report
  - Project data store – store all users’ projects with Lutron’s cloud service
  - Support RF and sensor capability in a custom fixture

What are the benefits?
- Specify shades within Canvas View using an intuitive workflow that is extremely efficient
- Streamline the shades budgetary quoting process by exporting the shade schedule to myProjects
- Provide support for Lutron’s extensive catalog of commercial devices in a single design/documentation tool
- Back-up projects using Lutron’s cloud service, allowing projects to be restored if accidentally deleted, or access projects from another PC.
myRoom Global Guestroom Control Systems

**myRoom Vue dashboard**

**myRoom Global Guestroom Control Systems**

**myRoom prime**
myRoom prime is a cost-effective guestroom control system for guest comfort and energy management that does not integrate with other hotel management systems. Controls lights, shades, and temperature with guest presence detection.

**New to myRoom prime! Create a fully wired system with myRoom prime using a Palladiom keypad, Palladiom thermostat, and wired shades and sensors**
- Provide matched keypad and thermostat aesthetic
- Provide 120V thermostat from Lutron

**myRoom plus**
myRoom plus is a fully integrated guestroom management system that works with other hotel management systems to provide additional guest comfort and energy savings. Controls lights, shades, and temperature with guest presence detection and integration with:
- Building management systems
- Property management systems
- Doorlock management systems
- Third-party, in-room A/V systems
- myRoom Vue

**myRoom Vue**
The myRoom Vue Guestroom Management Suite is a front-end software dashboard for the facility manager (user) to monitor and control myRoom plus guestroom systems.
- Powerful, easy to use
- Monitor and adjust lights, HVAC, and motorized window treatments
- Access from a tablet or desktop browser
- Similar look and feel to Quantum Vue makes it simple for hotel operations to interact with public areas and guestrooms

**How will this system help my business?**
myRoom is a globally available, cost-competitive system for guestroom light, temperature, and shade control, from the brand you trust. Choose myRoom for:
- Aesthetics, quality, and reliability
- Choice in function/aesthetics/price point
- Global service and support
- LED control expertise

**Ideal for:**
- myRoom prime — 3- and 4-star properties that are looking for energy savings and guest convenience
- myRoom plus — 4 and 5-star properties and luxury penthouses that need full-fledged guestroom management systems for their most demanding applications

**The opportunity**
- Strong growth in 4- and 5-star hotel construction globally with over 200,000 rooms under construction
- Hotels are looking for a single-source provider for public areas and guestrooms; Lutron offers one partner for the entire hotel

**Why did Lutron develop these solutions?**
- To use Lutron’s global expertise in control systems and history in hotel projects to establish the company as the preferred controls provider for the entire building
- To establish Lutron as a global leader for light, temperature, and shade control in hotel guestrooms

**What are the features and benefits?**
- Energy savings — up to 30% through lighting, temperature, and shades
- Guest comfort — intuitive controls, dim lights and adjust shades, creating a beautiful, comfortable experience from check-in to check-out
- Improved operations efficiency — High quality, reliable product keeps rooms available for sales, and myRoom Vue provides a powerful and intuitive interface for managing guestrooms

**Shipping Now**
- myRoom prime
- myRoom plus

**Available in 2017**
- myRoom Vue

**New — myRoom Vue**
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Alena hospitality drapery track solutions

Why did Lutron develop this product?
To offer a cost-effective, pull-to-start drapery solution that can operate standalone or integrate seamlessly into the myRoom systems.

What does it do?
Provides quiet, convenient shade control, as well as a new pull-to-start feature for control at the drape.

What are the features and benefits?
- Control from a keypad/Pico control at the bedside or entranceway, or manual control with our new “pull-to-start” feature, which sends the drape into motion with a gentle tug of the drapery fabric.
- Same ultra-quiet drive and smooth performance that are hallmarks of all Lutron drapery track products.
- Our plug-and-play, auto limit-detect drapery track system installs easily and requires no programming prior to use.
- Three versions for any control need:
  - Alena — Standalone drapery solution that uses contact closure control.
  - Alena QS Wireless — Hospitality specification product that integrates seamlessly with myRoom prime.
  - Alena QS Wired — Hospitality specification product that integrates seamlessly with myRoom plus.

How will this solution help my business?
- Designers and hotel owners — Differentiate your property by providing your guests with convenience and luxury that delights them. Reduce install time with our easy-to-install solution that doesn’t require programming.
- Ideal for: Hospitality and MDUs.

Shipping Now
Caséta ELV+ dimmer

The opportunity
The ever-changing bulb landscape presents control compatibility concerns when changing out bulbs, creating a demand for one dimmer that works for most applications.

What are the features and benefits?
Works with all load types:
- 500W INC/HAL/ELV
- 400W MLV
- 250W LED
- Has a “Favorite” button
- Works with the Pico for 3-way and multi-location applications
- Neutral required
- 10W minimum load

How will this solution help my business?
- Eliminates compatibility concerns when changing out bulbs
- One dimmer for most applications
- Build sales by highlighting the “Favorite” preset button, a top customer feature request
- New PRO models support additional load types and higher wattages, and provide wiring options to address a broader range of applications

Note: All Caséta Wireless products, including the new PRO models, are designed to be fully compatible with each other.

Shipping Now

Pico remote control for audio

The opportunity
A need in the market for hard-button audio control, which brings a new level of convenience to audio control.

What does it do?
Controls any Sonos Home Sound System speaker from anywhere around the home

Why did Lutron develop this product?
To control any Sonos Home Sound System speaker from anywhere around the home, and integrate sound into scenes

What does it do?
Controls any Sonos Home Sound System speaker from anywhere around the home

What are the features and benefits?
- Adjust audio without having to launch an app
- Play/pause, skip tracks, raise/lower volume, and cycle Sonos “favorites”
- Mount on a wall or a tabletop pedestal
- 10-year battery life
- Available in White and Black
- Compatible with HomeWorks QS, RadioRA 2, and Caséta Wireless, Lutron bridge required.

Note: All Caséta Wireless products, including the new PRO models, are designed to be fully compatible with each other.

Shipping Now — All configurations
Currently available through dealers, distributors, and online retailers.
Why did Lutron develop this product?
• To provide a simple, convenient, and reliable connected home solution for controlling lights, shades, temperature, and audio from anywhere with a smart device.
• To appeal to consumers who are excited by new ways of controlling their home’s environment — from their smartphone (with scenes) and automatically (with schedules and geofencing).

What does it do?
The Lutron App for Caséta Wireless works with Caséta Wireless smart lighting controls, Lutron motorized shades, a wide variety of thermostats, the Apple Watch, and the Sonos Home Sound System.

What are the new features and benefits?
• Range extender — The Smart Bridge/Smart Bridge PRO has an RF range of 30 feet. Now, you can configure a plug-in dimmer to be a range extender (via the app), and extend the range of the system by an additional 30 feet. (One range extender per system.)
• Smart Away — a new feature of Caséta Wireless that randomly turns lights on and off during the evening when you’re not home. You can manually trigger this feature in the app at your convenience or automatically trigger it if geofencing is turned on. You can also trigger Smart Away using the Nest Home/Away Assist feature.
• Personalize the home screen of the app with a custom image on your own.
• Integration with the Sonos Home Sound System for control of audio from Pico remotes and from scenes within the app.
• Works with Amazon Alexa for voice control of lights and scenes.

* Apple watch is a trademark of Apple Inc., registered in the U.S. and other countries.

Available Now

How will this solution help my business?
The updated Lutron App for Caséta Wireless makes the smart home simpler to set up, and provides more convenience/improves security for users.

Integration partners

Now with Caséta Wireless Smart Bridge and Smart Bridge PRO

Sonos
Seamlessly integrates with the Sonos Home Sound System for simple and convenient control of lights, shades, and sound right at your fingertips. Play music and adjust volume using Pico remote controls or from scenes within the Lutron app.

Enhanced Apple® HomeKit™ Functionality
In addition to being able to control your lights and shades with Siri, and control the temperature of any HomeKit-enabled thermostat, you can now control any Hunter HomeKit-enabled ceiling fan. Adjust the speed of the fan and dim the integrated light kit directly from the Lutron app.

More “Works With Nest” Features
In addition to working with the Nest learning Thermostat and Nest Protect, Caséta Wireless now works with Nest Cam and Nest Home/Away Assist. Nest Cam can turn on lights when it detects someone around your home when you’re not there. Nest Home/Away Assist senses when anyone is home or everyone’s away and automatically adjusts the lights, shades, and temperature. Home/Away Assist can also automatically trigger the new Smart Away feature in the Lutron app to make it look like you’re at home while you are away.

Works with SmartThings
Control lights and shades from the SmartThings app and add more automation to the home (available Q1 2017).

Amazon Alexa
Lutron scenes are now supported by Alexa, in addition to individual lights, so now you can tell Alexa to “turn on Entertain,” and the lights dim, the shades move, and the music begins to play. Need to be quiet? Use your Lutron Pico remote for those moments when silence is golden.

Apple and Siri are trademarks of Apple Inc., registered in the U.S. and other countries. HomeKit is a trademark of Apple Inc.
Lutron keypads with audio programming

What are the features and benefits?
• Include audio programming on your customers’ favorite light, shade, and temperature control scenes
• Keypad buttons available with audio engraving
• Compatible with HomeWorks QS and RadioRA 2

How will this solution help my business?
• Offer a more complete solution to your customers and deliver more value, which makes Lutron solutions easier to sell and more profitable
• Use for control of other A/V solutions via Lutron standard integration protocol

Available Now

What do they do?
Control any Sonos Home Sound System via HomeWorks QS or RadioRA 2 keypads

Lumea C·L dimmer

What are the features and benefits?
• Single-pole or 3-way
• 150W LED/CFL, 600W incandescent/halogen
• High-performance C·L dimming minimizes problems such as flicker, shimmer, and pop-on seen with other dimmers
• The large slider indicates the current light level at a glance. The rocker switch automatically returns the room’s lighting to the customer’s preset level.
• C·L dimmers are tested and UL Listed to work with the broadest range of bulbs—over 800 LEDs and CFLs
• Simple low-end trim adjustment with an easy-to-use trim wheel
• Available in White, Light Almond, and Ivory gloss colors

Why did Lutron develop this product?
• To offer a new, refreshed design for the Lumea dimmer family
• To continue to expand Lutron’s C·L dimmer product offering

What does it do?
Dims LED, CFL, incandescent, and halogen bulbs – even mixed on the same circuit

How will this solution help my business?
Electrical distributors/contractors — The new Lumea C·L dimmer is a great additional aesthetic choice for homeowners for controlling their dimmable LEDs and halogen bulbs

Ideal for: Residential applications such as dining rooms, kitchens, and bedrooms

Available Now

The opportunity
Residential applications that are looking for another aesthetic option for controlling dimmable LEDs, as well as halogens and incandescent bulbs

Designer seeTouch keypad
Palladiom keypad
Lumea C·L dimmer
Amazon Alexa and Sonos integration for RadioRA 2 and HomeWorks QS

Available Now

Amazon Alexa — Provides voice-activated scene and room control for lighting, shades, and temperature

Sonos — Lutron keypads and new Pico remote for audio can directly control Sonos Home Sound Systems. (See page 41) for more information on the new Pico remote.

What does it do?
Integrates RadioRA 2 and HomeWorks QS systems with Amazon Alexa and Sonos using the Connect Bridge

What are the features and benefits?
- Control lighting without touch; simply tell Alexa to turn on the lights
- Activate scenes that include lighting, shades, temperature, and audio, from a keypad
- Homeowner can choose which scenes to control with Alexa, using the Lutron Connect app
- Homeowner can create and edit scenes that include Sonos “favorites” using the Lutron Connect app

How will this solution help my business?

Amazon Alexa
- Capitalize on consumer demand for voice control
- Sell the ultimate convenience of Alexa: Control without touch from anywhere, and no missing remotes

Sonos
- Capitalize on consumer demand for distributed home audio
(See page 41) to learn more about Amazon Alexa and Sonos integration with Caseta Wireless)

Available Now

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Lutron Connect Bridge and Lutron Connect app

Available Now

What do they do?
Provide a suite of cloud-connected, smart home features that the market demands

What are the features and benefits?
- Free remote access (with the Connect Bridge) for mobile apps
- Alexa and Sonos integration
- Improved Geofencing and HomeGlance dashboard for mobile devices
- Nest and Honeywell Wi-Fi thermostat support allows homeowner more style/operation choices for HVAC control
- Apple® and Android™ Widgets
- System timeclock synchronization with Internet time servers

How will this solution help my business?

- Improves service and enables new control methods for the homeowner
- Establishes a more robust connection between you and Lutron

Amazon Alexa and Sonos integration

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Available Now

Available Now

Available Now

Available Now

Available Now
Sivoia QS Triathlon WIDR shades

Why did Lutron develop this product?
To provide a beautiful, functional, battery-powered solution for windows larger than 8’ x 8’

What does it do?
Offers smooth, quiet, precise, and convenient daylight control for large windows

What are the features and benefits?
• New larger size — for windows up to 12’ x 12’
• Battery-powered, so there are no wires to conceal
• The smallest roll-up diameter for any roller shades of this size (3” on a 12’ x 12’ shade) provide a low profile to preserve maximum views
• Infinity spring lasts more than 100 years, ensuring users a resilient and low-maintenance shading solution
• Sleek new headrail design can be used with or without a fascia, and is available for Sivoia QS Triathlon roller shades of all sizes
• Fascia style and height are consistent with today’s Sivoia QS Triathlon fascia for a matching aesthetic on mixed jobs (depth is 1” greater)
• Available as a standalone solution or integrated into a Lutron lighting control system

How will this solution help my business?
• Sell complete Sivoia QS Triathlon jobs, now that you can match the visual appearance of both large and small shades in a space
• New headrail design offers a contemporary aesthetic popular with many clients

Ideal for: Retrofit applications for large windows up to 12’ x 12’ where running wire may be time-consuming or costly

The opportunity
• Homeowners want to preserve scenic views from their picture and panoramic windows in living rooms, great rooms, foyers, or terraces. Sivoia QS Triathlon WIDR shades offer the lowest profile of any roller shades of this size, maximizing the view
• Sivoia QS Triathlon WIDR shades offer a wire-free solution that makes new installations and retrofit applications for windows larger than 8’ x 8’ faster, easier, and more cost-effective
• Meet homeowner demand for an elegant, modern aesthetic with fascia-free Sivoia QS Triathlon WIDR shades

Shipping Now

Residential Solutions — Shades
Avant wood blinds

The opportunity
• Customers seeking a traditional aesthetic with updated functionality. Avant wood blinds are as beautiful as they are easy to operate
• Great rooms, terraces, and other large spaces; blinds accommodate picture windows up to 108” wide
• Homeowners want luxury and privacy at the touch of a button. Avant wood blinds offer a beautiful, flexible solution

What do they do?
Provide smooth, quiet, precise, and convenient daylight control

What are the features and benefits?
• New Eden Wood, for blinds up to 108” x 120”
• Basswood options for blinds up to 96” x 120”
• Eden Wood blinds do not have finger-jointing
• 37 decorative tape options, three valance options
• Custom color matching/customer’s own material available
• Independent control of lift and tilt via keypad or remote
• Intelligent Tilt Alignment ensures slats stay aligned when tilting
• Available for Sivoia QS and Sivoia QS Wireless

How will this solution help my business?
• Low-profile brackets are easier to install, minimizing time on the job and callbacks
• The headrail’s sleek aesthetic appeals to homeowners looking for a beautiful, yet functional, shading solution

Available in a variety of colors and finishes, three valance styles, and decorative tapes; Lutron wood blinds are the perfect complement to any home décor

Color & Finish Options

Valance Options
Sivoia QS Wireless Drapery Lite

Why did Lutron develop this product?
- To meet the need of price-sensitive customers for the elegant luxury and superior performance of a Lutron drapery track
- Sivoia QS Wireless Drapery Lite is about 20% more economical than Sivoia QS Wireless Drapery

What does it do?
Sivoia QS Wireless Drapery Lite offers all the features of a Sivoia QS Wireless drapery track with a D105 drive*, except:
- 16’ maximum (versus 18’)
- No curves
- No splicing
- No ripple fold
- No manual override

The opportunity
A drapery track offering Lutron’s superior quality at a competitive price point for cost-conscious consumers

What are the features and benefits?
- Effortless operation and complete control at the touch of a button
- Lutron’s hallmark quiet, smooth performance
- Easy installation with minimal programming
- Use as a standalone solution controlled with a wireless remote or integrate with any of Lutron’s home automation systems

How will this solution help my business?
Sivoia QS Wireless Drapery Lite offers a solution for gaining a larger percentage of sales that would have otherwise been lost as a result of clients’ price sensitivity

Ideal for:
Drapery track applications requiring an elegant, high-quality, and cost-effective solution

* For additional information, please visit lutron.com
Horizontal Sheer Blinds

Why did Lutron develop this product?
To provide a solution combining the soft elegance of a sheer shade with the precise control of a blind

What does it do?
• Allows the perfect amount of sunlight into a space at the touch of a button
• Soft sheers diffuse light, while maintaining a view to the outside
• Perfectly aligned fabric vanes control the amount of light in the room while providing privacy

What are the features and benefits?
• Fabric vanes maintain perfect alignment across adjacent blinds
• Nearly silent at only 38 dB
• Available as a standalone solution or for integration with a Lutron home automation system, to create the perfect scene for any time of day
• Preset capability adjusts blinds to favorite tilt settings

How will this solution help my business?
Customers enjoy the ability to precisely control light entering their home at all times, whether diffusing harsh light during the day or providing privacy and ambiance in the evening

Ideal for: Residential applications for homeowners who appreciate flexible, automated light control

The opportunity
Residential consumers seeking the elegance of a sheer shade during the day, but additional privacy from a light-filtering or room-darkening shade in the evening

Shipping Now
Residential Solutions — Shades
LED Compatibility Tool

Why did Lutron develop this tool?
To help customers more quickly and easily find compatible bulbs and dimmers that have been tested and UL Listed to work together

What does it do?
Allows you to find compatible bulb/dimmer combinations. Simply select whether you have a Lutron dimmer and need a compatible bulb or whether you have a bulb and need to know which Lutron dimmers are compatible with it.

What are the features and benefits?
• Works on any platform – Desktop, tablet, and mobile
• View multiple bulbs side-by-side to compare lumen output, color temperature, and wattages
• Easily narrow down bulbs by filtering by brand, base type, style (e.g. A style, Candelabra), and wattage equivalent

How will this solution help my business?
• Consumers, Electrical Contractors, Specification Community — Select the right dimmer for a bulb or the right bulb for a dimmer, so that the paired solution works well together
• Electrical Distributor — Ensure that compatible dimmers and bulbs are stocked and sold together

The opportunity
• Confusion over LED dimmer/bulb compatibility and the need for providing a good dimming experience
• The need to more quickly identify the right compatibility solutions by easily narrowing down from Lutron’s 800+ compatible bulbs to the right choice for the customer

Available now
• lutron.com/compatibility
• Version for Electrical Distributors
  lutron.com/bulbselector
What does it do?

This product is a variation of our adjustable 3” Finiré fixture. The user can fully adjust the fixture in infinite increments, dialing in the exact angle using the provided tool. This new adjustment mechanism allows for hot aiming and locking, increasing the flexibility of when and how the fixture can be aimed.

Why did Lutron develop this product?

While the 5° increment, tool-less adjustment of the adjustable 3” Finiré fixture adds a layer of convenience for quick adjustments and matching between fixtures in a space, some applications need a finer level of adjustment. Based on feedback from designers and dealers, we developed this option to fit those applications.

What are the features and benefits?

- Unlimited increments
- 0°-40°
- Hot aim and lock
- Provided adjustment tool

How will this solution help my business?

This solution expands Lutron’s downlight portfolio, meeting more of the needs of the high-end lighting design community.

Ideal for: High-end residences where precision adjustment is paramount

The opportunity

- High-end residential and architectural applications that require finer than 5° increment adjustability

What does it do?

Finiré LED recessed lighting provides beautiful color quality and dims reliably. New LED options for both 3” and 4” non-IC Finiré fixtures offer higher lumen outputs for spaces that require more light.

What are the features and benefits?

- 1750 delivered lumens for the 3” Finiré option; 2000 delivered lumens for the 4” Finiré option
- Maintains high quality of light
- Guaranteed color consistency
- Standard Lutron 1% dimming drivers with Soft-on, Fade-to-Black dimming technology options

How will this solution help my business?

- Adds to the range of applications for Finiré, including high ceilings and powder rooms (3” option) and conference rooms (4” option)
- Widening our offering also helps strengthen the use case for Lutron lighting/lighting control throughout the job

Ideal for: High-end residences, private offices, museums, conference rooms, high-ceiling applications, and wash/power rooms

Available January 2017

3" Finiré Infinite Adjustability

Available Now

3" and 4" Finiré higher output
Lumaris damp location rated

What does it do?
Lumaris provides high-quality, linear LED lighting that dims reliably. Diffused lens option conceals LED hot spots, delivering the highest aesthetics for direct line of sight applications.

What are the features and benefits?
• Now UL Listed for installation in damp locations, such as bathrooms and certain covered outdoor areas, where the fixture may be exposed to moisture or humidity
• No selection necessary, the standard shipping product is damp location rated
• Offered in 2700K, 3000K, 3500K color temperatures and silver body
• Compatible with the new Hi-lume Premier 0.1% voltage LED driver with Soft-on, Fade-to-Black dimming technology

How will this solution help my business?
• Reduces the need to use other fixture types for damp locations
• Helps strengthen the use case for Lutron lighting/lighting control throughout the job

Ideal for: Perfect for cove, under cabinet, or under sink lighting in bathrooms

Available Now

International CE Certified Lumaris and Finiré

What do they do?
Lumaris and Finiré provide high-quality LED lighting that delivers beautiful color quality and dims reliably. Lumaris is linear lighting; Finiré is a recessed fixture.

What are the features and benefits?
• Now CE certified for use in the UK and Middle East
• Comes standard with a Lutron EcoSystem/DALI driver for compatibility with any of Lutron’s CE digital controls
• Smooth, continuous 1% dimming
• High-quality 93 CRI LED lighting for natural color in 2700K, 3000K, or 3500K

CE Lumaris features:
– 16.4W/m and 900 lm/m
– Diffused lens type only
– Same fixture lengths as domestic offering

CE Finiré features:
– 13W, 800 lumens
– 95mm bezel, 45mm aperture
– Round, square, fixed, and tilt options

How will this solution help my business?
Bring Lutron’s high-quality and performance options to the high-end UK and Middle Eastern residential market, expanding your ability to offer a complete solution to those customers

Available Now
What’s new in Residential and Commercial apps

By popular demand, Lutron’s widely-used Commercial and Pleasance (for Residential products) apps for the iPad® are now also available in a web-based version!

Lutron’s Commercial and Pleasance apps make it easy to:
— Find price lists for the products you buy
— Access promotional and merchandising materials
— Review sales presentations and webinars
— Show customers Lutron products
— Use specification sheets to design projects for maximum compatibility
— Reference installation product guides
— Access training materials

To access the web-based versions of Lutron’s business-building Commercial and Pleasance apps, simply log on to myLutron.com and click on the Commercial or Pleasance app link on your myLutron homepage.

You can download the iPad-based versions of Commercial and Pleasance apps to your iPad from the Apple® App Store®. (Note: Lutron’s Commercial and Pleasance apps require iOS 7.0 or 8.0.)

Be in the know! Log on and benefit from Lutron’s Commercial and Pleasance apps today.

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