What's **new** FALL 2018

Palladiom keypad in Satin Nickel finish

LUTRON

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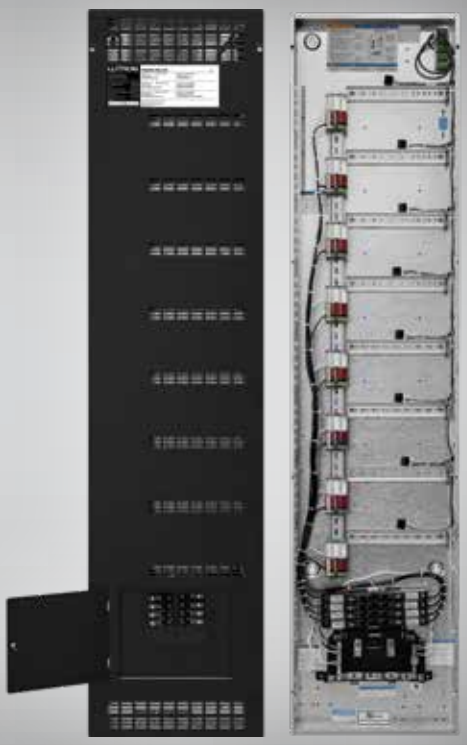
What's new in
System Solutions

Arc-fault Breaker DIN Panel

What does it do?

Houses DIN rail power modules and AFCI breakers.

Available December 2018



Arc-fault breaker DIN panel

What are the features and benefits?

- Single panel solution for all load types (phase-control, 0-10V, EcoSystem, switched, motor) reduces job complexity
- Reduces wall footprint by combining load center and dimming panel into a single enclosure
- Terminal blocks bypass modules without rewiring, for easier installation and troubleshooting
- Co-located (with respective modules) breakers improve troubleshooting and diagnostics
- Tested breaker reduces AFCI false tripping
- Panel fits in standard 2x4 depth stud bays
- Breaker access door prevents accidental tripping
- Works with all existing DIN rail power modules

How will this solution help my business?

- Lower installation cost and simplified wiring increases revenue
- Product differentiation—no other manufacturer offers DIN panels with AFCI breakers built directly into them

AFCI Breaker DIN Panel Spec Sheet

DIN Rail Motor Module

What does it do?

Controls four independent motors with mechanically interlocked bi-directional motor relays capable of handling 5A or 1/4HP, with a max of 16A per module.

Available December 2018

DIN rail motor module

What are the features and benefits?

- Controls bi-directional motors such as exterior hurricane shutters, gates, and lifts, so that these devices can be directly controlled from a HomeWorks QS system
- Lives directly on the QS link, meaning no need for a dedicated panel link or interface to control motor loads
- Supports remote system management so that dealers can remotely monitor device status

How will this solution help my business?

- Expands HomeWorks QS direct device control to include bi-directional motors

DIN Rail Motor Module Spec Sheet

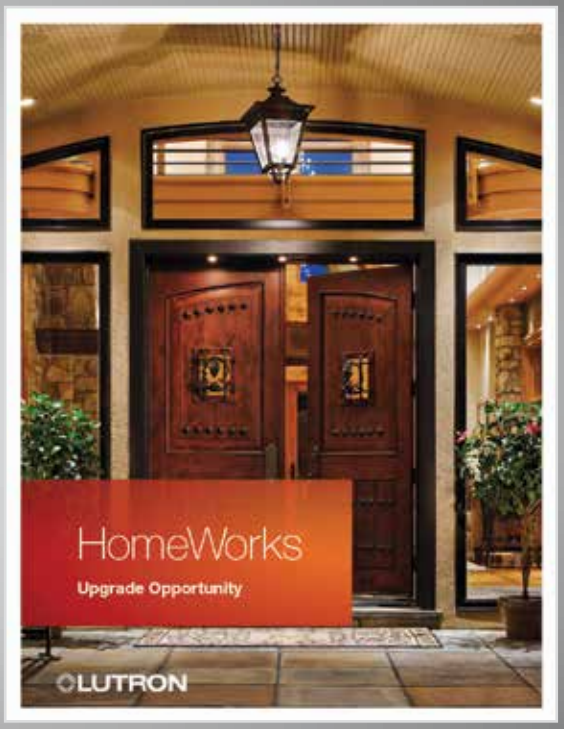
What's new in
System Solutions

HomeWorks QS Upgrade Packages

What do the packages do?

Simplify the process of upgrading customer's systems from HomeWorks to HomeWorks QS

Available October 2018



HomeWorks QS Upgrade Program

What are the features and benefits?

- Enables existing HomeWorks customers to upgrade to HomeWorks QS to take advantage of the latest Lutron innovations, such as voice control and remote app control
- Packages together the necessary pieces to start a HomeWorks QS upgrade
- Offers a substantial discount over purchasing pieces a la carte
- Simplifies the process compared to the existing upgrade promotional program

How will this solution help my business?

- Expands upgrade opportunities by lowering the price point for customers wishing to keep what they have
- Simplifies the upgrade program, no more sending equipment back

Palladiom Thermostat and HVAC Controller

What does it do?

Provides temperature control for Homeworks QS with a matching Palladiom aesthetic.

Available now

Palladiom thermostat in Satin Nickel finish

What are the features and benefits?

NEW software capabilities

- Split zone support—support separate heating and cooling equipment on one thermostat
- Dynamic temperature averaging—average temperature across thermostats via timeclock, occupancy, or button presses
- Thermostat sensor temperature available over Lutron integration protocols
- Electric and hydronic underflooring heating compatible

Note: HomeWorks QS 13.1 software and latest Palladiom thermostat firmware needed

How will this solution help my business?

- This thermostat is native to HomeWorks QS and exclusive to HomeWorks QS dealers. You can offer customers a full Palladiom aesthetic throughout their homes and sell more on every project.

Palladiom Thermostat Spec Sheet
Palladiom Thermostat Brochure

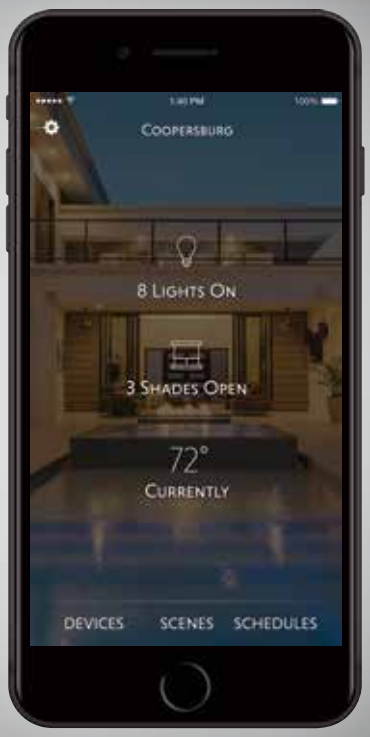
What's new in
System Solutions

Lutron Connect App—
Personalization

What does the app do?

Controls lights, shades, temperature, and audio from anywhere, and now you can personalize your settings

Available September 2018



Lutron Connect app

What are the features and benefits?

- Allows users to personalize their Connect App by selecting how devices are grouped and how the status bar is oriented
- Allows users to select a custom image, such as their home, to act as the app background
- Compatible with RadioRA 2 and HomeWorks QS
- Available for Android™ and iOS

How will this solution help my business?

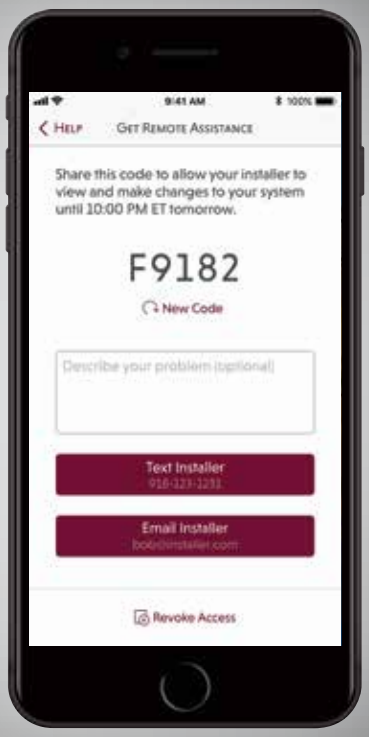
- Enhances the appeal and usability of the app

Lutron Connect App—
One-time Passcode

What does it do?

Allows users to generate and send a code to their HomeWorks dealer that enables the dealer to remotely and securely connect to the system via the app, without the need for users to expose their log-in credentials

Available September 2018



Lutron Connect app

What are the features and benefits?

- Homeowners can generate a code to access their system that is good for 24 hours
- Users can revoke access to their system at any time, if they wish to do so
- Compatible with HomeWorks QS

How will this solution help my business?

- HomeWorks dealers can save time by securely accessing a homeowner's system through the app to remotely make programming modifications and other adjustments

What's new in
System Solutions

RA2 Select

What does it do?

This simple solution provides whole-home light and shade control.

And now, Sivoia QS Wireless wood and horizontal sheer blinds work with RA2 Select.

New shades integration available now through a new Lutron App release

Wood blind

Horizontal sheer blind

Lutron App

What are the features and benefits?

- Users can control tilt (as well as lift) through the Lutron App, scenes, schedules, and with Pico wireless controls
- Available in a wide variety of wood and fabric options

How will this solution help my business?

- RA2 Select customers can now choose from all Lutron shade styles
- The addition of wood and horizontal sheer blinds to RA2 Select further differentiates this system

New Custom Engraved Pico Controls for RA2 Select

What do these solutions do?

Customized engravings allow customers to personalize Pico controls to suit their lifestyle and the rooms in their home

Available now

Custom Pico

What are the features and benefits?

- 4-button scene Pico controls can now be customized with different text and icons
- Buttons can be individually configured via the Lutron App

How will this solution help my business?

- Homeowners can get a more personalized experience with their RA2 Select system

Visit **lutron.com\custompico** for more information

What's new in
Shading Solutions

Palladiom Shading System Enhancements

What are the enhancements?

Two new finishes, brackets to support a larger roll-up diameter to allow additional fabrics for shades up to 12' tall, decorative covers, and a new design kit

Available Q1 2019

Decorative covers

What are the features and benefits?

- Extended brackets to support roll diameters up to 3.5", essentially expanding the selection of fabrics that can cover a 12' tall window
- Palladiom shades design kits are now available and include end, center, and jamb brackets in Satin Nickel, samples of all additional finishes, Palladiom bottom rail samples, polishing cloth, and presentation cloth ($1,900 USD LIST / $2,390 CAD LIST)

How will this solution help my business?

These new finishes, the extended brackets, and decorative covers make Palladiom a more versatile solution for discerning clients, while the design kit samples help you show, tell, and sell Palladiom.

Palladiom Shading System Web Page
Palladiom Shading System Spec Sheet

Voice Control for Shades

What does it do?

Allows Google Assistant™ users to control their shades with normal commands, such as "Hey Google, open my living room shades"

Available now

Conveniently close shades with your voice

What are the features and benefits?

- Makes it easy to control automated shades without using confusing voice commands (i.e. Turn on my shades/Turn off my shades) or having to incorporate shades into a scene
- Compatible with Serena, Triathlon, Sivoia QS, and Palladiom shading system platforms

How will this solution help my business?

- Makes it easier to promote voice control of Lutron shades because users don't have to remember complicated and confusing commands. (Lutron is one of the initial manufacturers using a more streamlined voice command structure for shade control.)

What's new in
Fixture Solutions

Lutron + Ketra HomeWorks QS Enhancements

What does this solution do?

Improves the integration between HomeWorks QS and Ketra, simplifying system programming and creating a more seamless homeowner experience

Available now

Ketra Natural Light Solutions provide high-quality white, pastel, and saturated colors

What are the features and benefits?

- LED logic on buttons containing Ketra will automatically update any time Ketra light levels are changed
- Control both Ketra and Lutron from the Lutron Connect app with or without Internet
- Control both Ketra and Lutron from a unified voice skill
- Monitor zone light levels from the Lutron Connect app
- Easily assign Ketra scenes to buttons from HomeWorks QS software

How will this solution help my business?

Save time by:

- Importing Ketra Design Studio programming into the Lutron HomeWorks QS database
- Making changes to existing scenes in Design Studio without resyncing or retransferring HomeWorks QS programming

Finiré 3"
with Warm Dimming

What does it do?

Delivers warm dimming technology
in our 3” line of Finiré downlights

Available December 2018

Finiré 3" with Warm Dimming

What are the features and benefits?

- Exceptional color rendering (including R9 value), color consistency, and dimming performance
- 10-year warranty
- Compatible with 1% phase control drivers, 1% EcoSystem drivers with Soft-on, Fade-to-Black technology, and HomeWorks QS
- Available in Matte White, Matte Black, Silver, Bronze, Silver/White, Clear Anodized, Clear Chrome/White, and Black Chrome/White finishes

How will this solution help my business?

- Provides an upsell opportunity for customers interested in the 3” Finiré line, to an enhanced fixture that replicates incandescent and halogen dimming
- Provides an upsell opportunity to enhanced trim and finish options for customers interested in Finiré Prime with Warm Dimming

Finiré 3" with Warm Dimming Round Spec Sheet
Finiré 3" with Warm Dimming Square Spec Sheet
Finiré 3" with Warm Dimming Round Adjustable Spec Sheet
Finiré 3" with Warm Dimming Square Adjustable Spec Sheet

What's new in
Fixture Solutions

Finiré Prime and Finiré Prime with Warm Dimming for Wet Locations

What do these solutions do?

Provide wet location options for homes using the Finiré Prime family of products

Available now

Finiré Prime for wet locations

What are the features and benefits?

- Can install in wet locations, such as above sinks and showers
- Supports a matching recessed fixture throughout the home
- Compatible with phase control 1% drivers, EcoSystem 1% drivers with Soft-on, Fade-to-Black technology, and HomeWorks QS
- Available in White

How will this solution help my business?

- Expands product line, so the Finiré Prime aesthetic can be used throughout an entire home

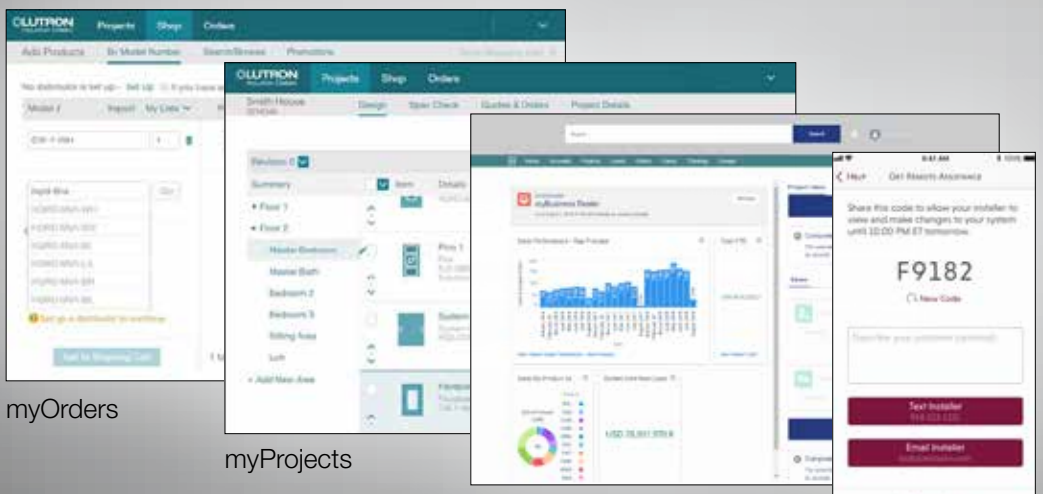
Finiré Prime for Wet Locations Spec Sheet
Finiré Prime for Wet Locations Installation Guide

What's new in
Tools

myLutron—New e-tools

What is myLutron?

This suite of connected tools help make our customers, Lutron journey efficient and effective. Includes basic business operations and management, design, quote, order, install and service tools.



myOrders

myProjects

myBusiness

myServices

What do these tools do/what are the benefits?

- Streamline processes, enhance communication, and improve visibility for all stakeholders, making it easier and more profitable to do business with Lutron

How will this solution help my business?

- myBusiness, myProjects, and myOrders provide you with all the training, tools, support, programs, and technology you need to deliver a high-quality Lutron experience to your customers
- myServices provides remote troubleshooting and diagnostics for a higher level of service, for fast, low-cost support

myBusiness
Provides you with all sales, marketing, and program information in one location

Available December

myProjects
Estimate, quote, and design projects quickly and easily

Available now

myOrders
Place and track orders easily and conveniently

Available now

myServices
A remote system management tool for service providers

Available Q1 2019

Lutron PRO Points

What are they?

Points that Lutron PROs earn for all eligible jobs

Available Q4 2018

LUTRON PRO
RESIDENTIAL

What's new about them?

- Lutron PROs will automatically receive points for **every** lighting control and shade job completed with a Caséta Smart Bridge, RA2 Select main repeater, or RadioRA 2 Connect Bridge

How will points help my business?

- Redeem your points for free Lutron product such as a RA2 Select main repeater, RadioRA 2 Connect Bridge, Caséta kits, and more. Then turn those points into dollars by using your free product on your next job.

Note: the Lutron PRO program provides training, resources, and support to help contractors capitalize on the connected home opportunity. For information on becoming a PRO, please visit **lutron.com/pro**.

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