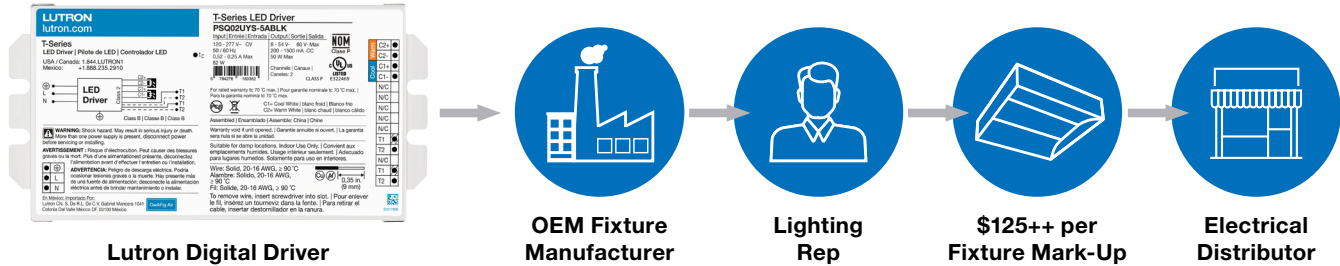


# Lutron No-Hassle Driver Pricing

It's easier than ever to stay on budget and ensure the quality and performance of your lighting package. Add the Lutron EcoSystem and T-Series drivers you trust at a consistent price.

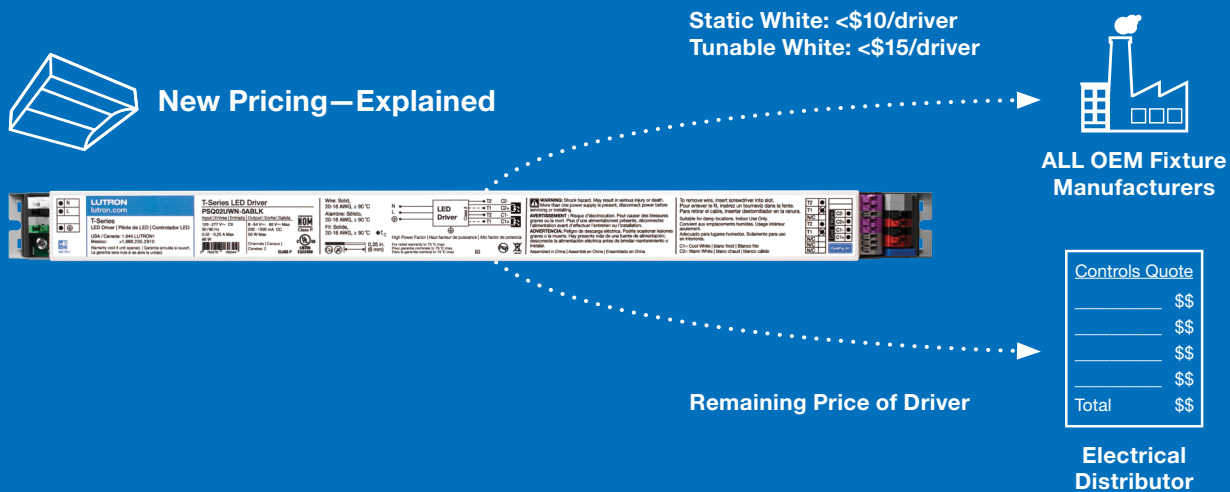
Until now, Lutron **EcoSystem** and **T-Series** drivers were often subject to inconsistent mark-ups through the sales channel.



With the new Lutron digital LED Driver pricing, you can implement Lutron EcoSystem and T-Series solutions at a reasonable, consistent price on all your projects without the disproportionate markups.

## WHAT YOU NEED TO KNOW:

1. Lutron and our rep agents now estimate and carry the majority of the per unit digital driver price in the controls system bid package.
2. Lutron sells the digital LED drivers to OEMs for a nominal fee that is less than the price of a comparable 0-10V driver.
3. This ensures digital fixture package pricing remains consistent across project bids:
  - **For EcoSystem:** the digital fixture package price should be comparable (at or below) the 0-10V fixture package price.
  - **For T-Series:** the tunable white fixture package price is slightly higher than the static white fixture package price.



## NEED HELP GETTING STARTED?

Lutron can help you make the best technology choice. We offer calculations that compare the new model and installation cost pricing vs. a 0-10V package. **Contact your sales rep today.**

# Lutron No-Hassle Driver Pricing

## THE NEW NO HASSLE DRIVER PRICING CAN BE USED WITH:

- Any Quantum or Athena project
- All OEMs that offer [Lutron-enabled fixtures](#)
- All **digital EcoSystem** LED drivers integrated into the fixture\* with the following driver families:
  - [Hi-lume Premier 0.1% small downlight driver \(PEQ0 models\)](#)
  - [Hi-lume 1% driver family \(LDE1 models\)](#)
- All **digital T-Series** 2-Channel Tunable White LED drivers
  - [T-Series 2-Channel Tunable White \(PSQ0 models\)](#)

## RECOMMENDED SPECIFICATION LANGUAGE

Whenever possible, Lutron suggests that you add the following specification language to your project's fixture schedule, Lutron one-line, reflected ceiling plan, and any other relevant portions of the specification.

Using this specification language will help notify Lutron, your Lutron Manufacturer's Representative Agency, Electrical Contractor, Electrical Distributor, OEM Fixture Manufacturer, and the OEM Fixture Manufacturer's Representative Agency that the Lutron No-Hassle Driver Pricing will be used on the project.

### Projects with digital EcoSystem and/or digital T-Series specifications:

- For bidding purposes, this project qualifies for and is being specified under the Lutron No-Hassle Driver Pricing. Please contact your local Lutron Rep Agent to obtain a Lutron digital EcoSystem or T-Series LED driver pricing letter and associated Lutron digital control system quotation. Luminaires specified with 0-10V or other LED driver control protocols (example: phase dimming, DMX) should be priced through normal pricing methodology.

### Projects with a 0-10V Basis of Design (BOD) with an EcoSystem/T-Series digital add/alternate:

- For bidding purposes, the add/alternate portion of this 0-10V basis of design project qualifies for and is being specified under the Lutron No-Hassle Driver Pricing. Digital EcoSystem or T-Series LED drivers shall be considered as an alternate solution with both increased performance and installation cost savings. Please contact your local Lutron Rep Agent to obtain a Lutron digital EcoSystem or T-Series LED driver pricing letter and associated Lutron digital control system quotation. Luminaires specified solely with 0-10V or other LED driver control protocols (example: phase dimming, DMX) should be priced through normal pricing methodology.

\* Remote and phase control drivers are not currently included in this model (L3D0, L3DA, and LTEA models)

